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Useful for undergraduate and graduate students of international business, this work features coverage of the Asian financial crisis and the European Union. Its treatment of such topics as foreign exchange, international trade policy, and economic development introduces students to techniques for analyzing national economies.

Remarkable change is the new reality of International Business. The accelerating cross-border flow of products, services, capital, ideas, technology and people are driving businesses--large and small--to internationalise. International Business 1st Australasian edition: the New Realities is a rigorous resource which motivates and prepares future managers to operate in multi-national settings, by delivering a teaching system that works. Based on the authors ' collective teaching and working experience—as well as discussions with practitioners, students, and faculty staff—this is a complete teaching and learning system where cases, exercises and management skill builders are seamlessly integrated and matched to the topics in each chapter. Case studies from a wide variety of markets relevant to Australasian businesses, including ASEAN countries (e.g. Singapore, Malaysia, Indonesia) as well as China, India, Japan, South Korea, Pakistan, Europe and the Middle East, provide a real-world perspective to theories and examine the latest trends in international business. For undergraduate students majoring in international business or post-graduate courses in international business.

With the rise of China in the world economy, investors from all over the world are moving to explore business opportunities in this market. Managing international business in a transition economy like China is a daunting challenge. Tian presents a practical guide to major managerial issues faced by foreign investors in the China market including strategic management of Guanxi, entry mode selection, alliance management, negotiation with Chinese partners, human resource management, marketing management, protection of intellectual property rights, and corporate financial management. These issues are analyzed in the light of relevant theoretical models of international business, with reference to current management practices of transnational corporations operating in China. With up-to-date case studies, questions for discussion and recommended readings at the end of each chapter, this book can be used as a textbook for postgraduate programmes in international business or other management disciplines, and as a textbook for executive training programmes.

The International Business Environment is written for undergraduate and masters--level students taking an introductory module on the international context and environment of business as part of an International Business, Business Studies or Management degree.The book provides broad and discursive coverage of the external environment confronted by both large and small organisations. It examines the key issues and institutions within economic, political and legal frameworks, as well as the impacts of social and cultural, technological and ecological developments. A well-structured chapter framework features mini-cases, summaries, references and further reading. A selection of long cases provides further substantial illustration of concepts in practice.A website for the tutor contains teaching and case notes, as well as presentation slides. It can be found at www.booksites.net/brooks Key Features Applied business focus covers all aspects of the international business environment Longer cases feature a range of industries in public and private sectors Mini-cases and discussion questions provide regular opportunity for critical reflection Recent data and examples bring immediate relevance to the subject References to relevant websites at the end of each chapter Dr Ian Brooks is Dean of Northampton Business School at University College Northampton and researches organisational change.Jamie Weatherston is Senior Lecturer in Strategic Management at Newcastle Business School, Northumbria UniversityGraham

Wilkinson is Senior Lecturer in Business and Economics at Northampton Business School, University College Northampton.

Taking neither an economic approach nor a purely managerial approach to its subject matter, this work offers students an integrated resource to the subject of international business. The overriding theme of the book is the process of globalization, and the book scrutinizes its many facets.

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