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Dr. Kassin is author with Steven Fein and Hazel Markus of the textbook Social Psychology (11th edition), published by Cengage Learning. He has also authored an introductory psychology textbook and written or edited several scholarly books, including: Confessions in the Courtroom, The Psychology of Evidence and Trial Procedure, The American Jury ...

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Readable research. This distinctive, theory-driven text uses " The Self " as a theme to give students a meaningful context for exploring the key concepts of social psychology. "Applications" sections have been incorporated into most chapters, and "Featured Study" sections at the end of every chapter summarize the purpose, method, and results of recently published scientific articles. Retaining the emphasis on methodology, the text also continues the tradition of strong gender coverage, while expanding the coverage of social cognition and social neuroscience.

This definitive resource in social psychology includes engaging study tools designed to help students grasp the underlying theories and the latest research in the field. In the 7th edition of An Introduction to Social Psychology, students will discover a wealth of tools to help them understand the theories and fundamental knowledge in the ever-evolving field of social psychology. With contributions leading psychologists, this feature-rich edition includes Theory Boxes, Research Close-ups, and Lab Boxes to help cement students ' understanding of the study material. This essential study guide has been engaging and educating students on social psychology theories and research for over 34 years. For students entering into the world of social psychology for the first time, this book covers foundational topics, such as: The history of social psychology throughout Europe Updated research methods and newly developed theories In-depth looks at social cognition, aggression, prosocial behavior, and relationships Strategies for changing attitude and behavior Critical study materials for multiple-choice testing The combination of traditional academic study with cohesion of topics, accessibility of material, and pedagogy in this 7th edition makes it a definitive resource for both instructors and beginning psychology students alike.

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This social psychology text, written by well-known sociologists, covers such topics as socialization, self, attitudes, communication, social influence, interpersonal attraction and relationships, behavior in small groups, life course, and personality and social structure. As students move through the text, they will explore answers to a wide variety of questions, such as: What decides who someone will fall in love with? Where do aggressive, violent, and criminal behaviors come from? Why are some people more charitable than others? Why do some people obey authority and conform while others always have to buck the trend? Why are some people lazier when they work in groups? What is the source of people's stereotypes and prejudices? What causes conflict between groups? And finally, what makes us who we are? Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

"The 7th edition of this best-selling social psychology text by Graham Vaughan and Michael Hogg, Social Psychology, retains the structure and approach of the previous edition but has been revised to reflect the changes in the field, with the material thoroughly updated throughout." -- From the publisher.

Social Psychology: Goals in Interactionexplores how social behavior is goal-directed and a result of interactions between the person and the situation. In addition to an overhauled design in the 4e,Social Psychology: Goals in Interactionhas two elements that continue to set it apart from other social psychology textbooks. A unique integrated approach to social behavior:Rather than providing a laundry list of unconnected facts and theories, the authors organize each chapter around the two broad questions: (1) what are the goals that underlie the behavior in question? (2) what factors in the person and the situation connect to each goal? The book thus presents the discipline as a coherent framework for understanding human behavior. The new subtitle, " Goals in Interaction " underscores this integrated approach to understanding behavior. Opening mysteries:Each chapter begins with a mystery of social behavior, designed not only to grab student interest, but also to organize the ensuing discussion of scientific research: Why would a poor black washerwoman give away her hard-earned life-savings? What psychological forces led the Dalai Lama, the most exalted personage in Tibet, to forge a lifelong friendship with a foreign vagabond openly scorned by Tibetan peasants? Why would a boy falsely confess to murdering his own mother?

For an undergraduate introductory level course in social psychology. Research made relevant through a storytelling approach. This renowned text maintains its acclaimed storytelling approach to convey the science of social psychology while making research relevant to students. The authors bring the material under study to life through real-world examples that capture students' attention and motivate further exploration. Paying particular attention to the classic research that has driven the field and introducing cutting-edge research that is the future of Social Psychology, Aronson/Wilson/Akert provide a firm foundation for students to build their understanding of this rigorous science in a way that engages and fascinates. This is the main text only- if you want the valuepack order ISBN 0205773796 / 9780205773794 SOCIAL PSYCHOLOGY& MYPSYCHLAB WITH EBOOK Package consists of: 0138144788 / 9780138144784 Social Psychology 0205669093 / 9780205669097 MyPsychLab with E-Book Student Access Code Card

Making Research Relevant is the ideal core textbook for master ' s-level introduction to research methods courses in mental health. Accessible and user friendly, it is designed to help trainees and practitioners understand, connect, and apply research to clinical practice and day-to-day work with students and clients. The text covers foundational concepts like research ethics and how to best consume research, as well as 11 applied, evaluative, and outcome-based research methods. Easy-to-read chapters are infused with case examples from diverse settings and paired with brief video lectures, which provide vignettes to guide application and visual components that demonstrate how research methods can benefit mental health practitioners in real-world scenarios.

People interact and perform in group settings in all areas of life. Organizations and businesses are increasingly structuring work around groups and teams. Every day, we work in groups such as families, friendship groups, societies and sports teams, to make decisions and plans, solve problems, perform physical tasks, generate creative ideas, and more. Group Performance outlines the current state of social psychological theories and findings concerning the performance of groups. It explores the basic theories surrounding group interaction and development and investigates how groups affect their members. Bernard A. Nijstad discusses these issues in relation to the many different tasks that groups may perform, including physical tasks, idea generation and brainstorming, decision-making, problem-solving, and making judgments and

estimates. Finally, the book closes with an in-depth discussion of teamwork and the context in which groups interact and perform. Offering an integrated approach, with particular emphasis on the interplay between group members, the group task, interaction processes and context, this book provides a state-of-the-art overview of social psychological theory and research. It will be highly valuable to undergraduates, graduates and researchers in social psychology, organizational behavior and business.

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